

Plymouth-Canton Community Schools Medical/Rx Marketing - 9/1/2023

Medical/Rx Marketing Summary

Carrier	Line of Coverage	Response	Notes	Awarded Bid
Current: BCBSM	Medical/Rx	Quoted		x
Alternatives: Aetna HAP MESSA Priority Health UHC	Medical/Rx Medical/Rx Medical/Rx Medical/Rx Medical/Rx	Declined to Quote Quoted Quoted Fully Insured Option Only Quoted Declined to Quote	Uncompetitive Uncompetitive	

Plymouth-Canton Community Schools Dental Marketing - 9/1/2023

Dental Marketing Summary

Carrier	Line of Coverage	Response	Notes	Awarded Bid
Current: BCBSM	Dental	Quoted	Self funded	x
Alternatives: Aetna Delta Dental Guardian Lincoln MESSA MetLife Sunlife The Standard Unum	Dental Dental Dental Dental Dental Dental Dental Dental Dental Dental	Declined to Quote Declined to Quote Quoted Declined to Quote Quoted Quoted Quoted Declined to Quote Declined to Quote	Uncompetitive Uncompetitive Uncompetitive Uncompetitive	

The intent of this analysis is to provide you with general information regarding the status of, and/or potential concerns related to, your current employee benefits environment. It does not necessarily fully address all of your specific issues. It should not be construed as, nor is it intended to provide, legal advice. Questions regarding specific issues should be addressed by your general counsel or an attorney who specializes in this practice area.



Plymouth-Canton Community Schools Stoploss Marketing - 9/1/2023

Stoploss Marketing Summary

Carrier	Line of Coverage	Response	Notes	Awarded Bid
<u>Current:</u>				
BCBSM	Stoploss	Quoted	Quoted Alongside Medical	x
<u>Alternatives:</u>				
Aetna	Stoploss	Declined to Quote	Uncompetitive	
HM Insurance Group	Stoploss	Quoted		
Optum	Stoploss	Declined to Quote	Uncompetitive	
SunLife	Stoploss	Quoted		
Symetra	Stoploss	Declined to Quote	Uncompetitive	
Tokio Marine HCC	Stoploss	Declined to Quote	Uncompetitive	
Voya	Stoploss	Quoted		

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Plymouth-Canton Community Schools Life and Disability Marketing - 1/1/2024

Life and Disability Marketing Summary

Carrier	Line of Coverage	Response	Notes	Awarded Bid
Current:				
New York Life	Life and Disability	Quoted		x
Alternatives:				
Aflac	Life and Disability	Quoted		
Guardian	Life and Disability	Quoted		
Hartford	Life and Disability	Quoted		
Lincoln	Life and Disability	Quoted		
MetLife	Life and Disability	Quoted		
One America	Life and Disability	Quoted		
Principal	Life and Disability	Declined to Quote	Uncompetitive	
Reliance Standard	Life and Disability	Declined to Quote	Uncompetitive	
SunLife	Life and Disability	Quoted		
Symetra	Life and Disability	Quoted		
The Standard	Life and Disability	Quoted		
Unum	Life and Disability	Quoted		
Voya	Life and Disability			

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